Dr. Tao Huang

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31 May 2019

Dear Professor Teunter,

We would like to thank you for the opportunity to resubmit a revised copy of the manuscript.

In this study, we propose effective forecasting methods for retailer product sales at SKU level by taking into account the structural change problem.

The manuscript has been revised to address all the comments made by the reviewers. For example, we have reduced section 3: we have summarized the structural change problem and cut the elementary calculation of the example. We have also updated some of the references and added footnotes for clarification.

We would like to thank the reviewers for the helpful comments and suggestions for the revision and also for the positive feedback.

We very much hope the revised manuscript is accepted for publication in the Journal.

Thank you!

Sincerely,

Dr. Tao Huang on behalf of the authors (Dr. Tao Huang, Professor Robert Fildes, and Dr. Didier Soopramanien).